



## Business Process as a Service & Software as a Service (Trusted Document Processing & Hosting Services for the Modern Enterprise)

### Trusted Virtual Data Room (TVDR)

#### Overview

As an essential part of any Merger & Acquisition (M&A) process, the data room is a repository to house the relevant information & data of the entity being acquired or sold for the purpose of allowing interested parties to conduct deal diligence.

In the modern business environment, physical & geographical boundaries are effectively removed by the network that connects us globally. A traditional data room, with its need for sequential & physical access, is no longer an efficient way for the modern business world.

#### Virtual Data Room (VDR)

A virtual data room functions exactly like a traditional data room with its ability to apply access control on its visitor but without the restriction of it being in a fixed geographical location. Access to a virtual data room is not restricted by time distance or the need to have sequential access.

It also has the added advantage of being able to mix digital data & physical data that has been converted to digital format. Updates to the content of the room are also easily accomplished.

#### Our Solution

Trusted Hub is a premium VDR service provider in Asia. We focus on the following key areas, which are the pre-requisites for a successful VDR:

- Experience & reliable process in document & data conversion to electronic format, data classification & online management.
- Controller of the VDR has full document access rights control over the hosted electronic documents.
- Comprehensive search capability that includes deploying Optical Character Recognition (OCR) technology on every scanned image thus delivering a repository that is full text searchable.
- Audit trail for tracking & reporting of users' access pattern.
- Able to process & host the electronic documents within a short time to facilitate quick opening of VDR.
- Highly secured handling of confidential documents.

- Apply recommended taxonomy to classification of electronic documents for easy online search & retrieval.
- Question & Answer module provides an easy way to allow room users to ask questions & room controllers to answer them.

#### Digital Rights Control & Security

Trusted Hub places extreme high importance on the security of the VDR. The VDR is equipped with multiple layers of security protection to upkeep the confidentiality & integrity of electronic documents stored in the system.

Key security features include:

- Use of digital encryption algorithms & digital signatures to protect content integrity & privacy.
- Document access rights controls viewing, printing & saving.
- Deployment of 24 x 7 active & passive monitoring agents on our network infrastructure for irregular activities monitoring.
- Unique user session tracking
- Configurable time-out feature for increased security control.
- Communication channel is fully encrypted with channel protection mechanism such as 128-bit SSL.
- Multiple-tier firewall & defensive network infrastructure.

#### Trusted Hub Value Proposition

- Easy access for potential buyers all over the world as they are able to access the M&A documents online anywhere & anytime.
- Full audit trail functionality that allows for data mining of potential buyers usage pattern.
- Images converted from the physical documents are done in conformance to Evidence Act guidelines & can therefore be used as backups for the physical documents.
- Supports large number of concurrent authorised access thus reducing cycle time for the M&A project.

## Some of Our Customers

### 1) Alterra Partners / ABN AMRO U.K.

ALTERRA PARTNERS is a global operator, investor, and developer of airports and related infrastructure. Trusted Hub operated the VDR for Alterra Partners from December 2005 through to September 2007. The VDR is for the sale of assets in Chile and the sale is structured through ABN AMRO U.K. The documents to be hosted were shipped to Trusted Hub from UK. Trusted Hub managed the scanning, indexing and classification of the images and then loaded the scanned documents into Trusted Hub's VDR. A total of approximately 22,000 images were processed and loaded into the VDR. The VDR was opened for almost 1 year and 9 months with no downtime.

### 2) Citra Metro Manila Tollways Corporation (CMMTC)

CMMTC is the toll road concession holder for the Metro Manila Skyway and the South Luzon Expressway. A VDR was setup for CMMTC in July 2007 for the purpose of due diligence for sale of assets. Approximately 15,000 pages of documents are uploaded to the VDR. The VDR is scheduled to run for 6 months.

### 3) Jurong Town Corporation (JTC)

For JTC, a total of 80,000 pages of documents were scanned, indexed, classified and uploaded to the VDR within a short 2 weeks time frame. As the documents cannot be brought out of JTC's premise, Trusted Hub deployed equipment and personnel on-site for processing. This VDR is one of the most heavily used. A total of more than 150 users were configured to access the VDR and at its peak, the number of concurrent access on the VDR numbered more than 30. This VDR is scheduled to run for 6 months.

For enquires, please contact

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